



B.C. Aviation Council
83rd Annual General Meeting
“Battling COVID-19”

June 16th, 2021, Noon Pacific
Virtual Meeting

Hope for the Future





Vision

An aviation and aerospace industry that is visible, connected and thriving.

Purpose

Encourage and support the safe, sustainable development of aviation and aerospace in British Columbia.

Values

Collaboration | Listening and engaged, establishing relationships and partnerships, combining strength and resources, and working together

Innovation | Bringing new ideas, bravely disrupting and courageously challenging the status quo, inspiring continuous improvement, and creatively redesigning systems

Stewardship | With trustworthiness, accountability, and integrity – honouring the past, leading the present, and stewarding the future



Meeting Virtually Rules

- Please:
 - Mute Your Device - We Have a Lot of People Today
 - Ask Questions Through Chat
 - To ask live, type “I have a question” and wait for moderator
 - Or type out your question
 - Remember to state name and affiliation
 - Make or Second a Motion Through Chat
 - If Opposed to Motion, Enter Opposition in Chat
 - AGM Meeting Length One Hour then Airports



Call to Order by Heather Bell and Confirmation of Quorum



Agenda Approval

- Call to Order and Confirmation of Quorum (15 Members)
- Approval of Agenda
- Approval of June 16th, 2020 AGM Minutes
- Chair's Report – Heather Bell
- 2020 Financial Results – Jack Lazareff, Treasurer
- Election of Directors – Steve Michoulas, Chair Governance
- Youth Engagement Committee Report – Kelly Jamieson, Committee Chair
- Membership Committee Report – Laura Mortensen, Committee Chair
- Airports, Airlines, Aerospace Conference Update – Lars Olsson, Committee Chair
- Executive Director's Report 2020/21 – Dave Frank
- Adjournment to Airports Committee Annual Meeting

MOTION: To Approve this Agenda



June 16th, 2020 AGM Minutes

- Virtual meeting was called to order, quorum reached (65) and agenda adopted
- Moved Mark Duncan, Seconded Heather McCarley “That the minutes of the 2019 AGM be approved”. No objections.
- Chair’s Remarks – Heather Bell
- 2019 Financial Report presented by Heather Bell
- Moved Heather McCarley, Seconded Mark Duncan “That the Financial Report be adopted as presented”. No objections.
- Moved Cheryl Cahill, Seconded Harvie Buitelaar “That the appointment of an auditor be forgone” No objections.
- Moved Mark Duncan, Seconded Peter Barratt “That the 15 members nominated for the Board of Directors be accepted as presented” No objections.
- Executive Director’s report – Dave Frank
- There being no further business, the meeting was adjourned



Motion: To Approve Minutes of 2020 Virtual Annual General Meeting

Chair's Report

Heather Bell



Treasurer's Report

Jack Lazareff, Treasurer
2020 Financial Statements





Motion:

To approve the Treasurer's report given to the BCAC members at the June 16, 2021 Annual General Meeting

Appointment of Auditors

Call for a motion to waive appointment of auditors for
the coming year



Election of Directors

Steve Michoulas, Chair Governance



Cameron Fraser



Proposed Directors

- Brant Arnold-Smith, Airport Operation, Safety and Security
- Heather Bell, BCAC Chair
- Michael Benson, Manager Wildfire Operations, FPInnovations
- Harvie Buitelaar, VP, Vancouver Regional Manager, Hatch
- Cheryl Cahill, Chief Instructor, Aviation Operations, BCIT
- Kelly Jamieson, Pilot, Air Canada
- Jack Lazareff, CPA, Partner, Crowe MacKay
- Heather McCarley, Director, Regulatory Operations Vantage Airport Group
- Dave Nowzek, Retired Transport Canada
- Steve Michoulas, Partner, Lawyer & VP Leasing, Westbank Corp
- Laura Mortensen, Founder, Curiosity Analysis, Kelowna
- Cathy Press, CEO, Chinook Helicopters

- Russell Atkinson, Director, Air Service Development, YVR (new)
- Two Vacancies to Be Filled – Suggestions Welcome!



Youth Engagement Committee

Kelly Jamieson, Committee Chair





2020 Membership Committee Report

Laura Mortensen, Chair
BCAC Membership Committee



2020 Membership

Membership Type	Rate	# 2019	#2020	Δ#	Δ\$	Retention Rate	Growth Rate
Platinum Partner	\$25,000	1	0	-1	-\$25,000	0%	0%
Corporate Partner	\$5000	0	0	0	-	N/A	N/A
Corporate	\$500	76	58	-18	-\$9,000	71%	5%
Individual	\$100	24	58	34	\$3,400	100%	142%
Recent Graduate	\$20	4	9	5	\$100	100%	125%
Student	\$0	41	222	181	-	100%	441%
TOTAL	-	146	347	201	-\$30,500	84%	153%





Some Highlights and an Ask

- Added new hotel discount program
- Increase in student membership
→ shoutout to the YEC
- Success of recent graduate memberships

**WE NEED new membership
committee members!**



Twist,
Membership Committee mascot



Conference Committee

Lars Olsson, Committee Chair

Director, Airside Operation and Safety, YYJ



Executive Director Report

Dave Frank





Great People – Current Committee Chairs

- Airports – Heather McCarley (for 30 more minutes)
- Air Operators – David Nowzek
- Awards and Scholarships – Michael Dery
- Conference – Lars Olsson
- Endowment – Mark Duncan
- Finance and Investments – Jack Lazareff
- Governance – Steve Michoulas
- Leadership – Brant Arnold-Smith
- Membership – Laura Mortensen
- Silver Wings Awards – Harvie Buitelaar
- Youth Engagement – Kelly Jamieson





Can't Tackle Covid Alone

Our Affiliates





BCAC Financial Response to COVID-19

- BCAC is funded through memberships, revenue from our events and the generous support of our Industry.
- As we were unable to hold our two signature events this year (Silver Wings and Spring Conference) and we have, understandably, lost some major sponsorship funds, March 2020 to now very lean times for our Council.
- Dave has been working full-time to support the Council on 2/9th salary and Federal Government support.
- We are ahead of our worst case (survival) budget.
- Bank account healthy, investment account healthy.
- Proud we tackled the crisis quickly and head-on.
- Time to restart and rebuild.



Battling Covid-19: 2020/21 Successes

- We were in the black for the year!
- Our relationships with the national organizations (CAC, RCAC, ATAC, HAC, CBAA, AIAC) are strong – including co-authored opinion pieces and joint correspondence.
- Powerful three-way relationship with TIABC and EDABC completing the provincial three legged table “Economic Development + Aviation/Aerospace + Tourism”.
- Set a record number and cash amount for scholarships in 2020 and 2021 plus had record applications in 2020. Small part of the solution for coming HR crisis.
- Connections with the regulator, Transport Canada, are deep nationally/regionally.
- Funding for the BC Air Access Program (BCAAP) more then doubled to \$18 million.
- Federal Airport Capital Assistance Program (ACAP) increased to \$138 million, of which BC Airports received \$58 million!
- Worked very closely with provincial government on \$3.6 million Federal services to remote communities program.
- Proved that we are positive, proactive and respected advocates for our industry.



Battling Covid-19: 2020/21 Successes

- Our Youth Engagement Committee is a national leader. They surveyed to identify needs and successfully launched not one, not two, not three, but four programs: webinar series, Blue Skies and Beyond newsletter, mentorship program, social Hanger Hangout.
- We have, by far, a record number of Student members. They are feeding into our Recent Graduate membership program which then feeds into Individual memberships. Our long-term thinking membership strategy is working.
- Largest number of Supporters in history (over 3800) that we communicate with.
- There is a new, future thinking, 2020-2025 strategic plan and it helped guide us through the massive COVID challenge.
- The \$16.5 million provincial program supporting operations at 57 airports.
- Increased awareness that Aviation is in the tourism business and should be eligible for support,
- We have, and are, playing a regional leadership role in guiding our entire industry through the Coronavirus issue.



2021 Priorities

- Rebuild Finances
- Implement Strategic Plan
- Restart In-Person Gatherings (Silver Wings/Conference)
- Support Growth of Corporate Members
- Find Platinum Partners
- Continued Increase in Scholarship Funding
- Work Closely with Provincial Government on Federal/Provincial Industry Rebuild Committee
- Focus on Human Resource Needs

Advocate for COVID Restart and Rebuild

- Maintain BC Airport Assistance Program Funding Increase
- Maintain ACAP Funding Increase
- Push for a “Future Border”
- Push for the Industry to be Treated as a Economic Development Infrastructure, not a Cash Cow
- Student Aid for Commercial Pilots’ Licenses Reflecting \$85,000 Cost



Beware the Coming Restart Human Resources Demand Tsunami!

Supporting the Future





Motion: To Adjourn

Be Prepared For (Covid Dependent):

Oct/21 – Silver Wings Industry and Scholarship Awards Celebration

May/22 – Airports, Aviation, Aerospace Conference, YYJ



Thank You to Our Members





Airport Committee Meeting

- Call to Order – Heather McCarley, Chair
- Report From the Treasurer, Jack Lazareff
- Motion to Award Two \$2000 Airport Operations Scholarships
- Confirming Location 2022 Conference Victoria
– Hoping In Partnership With FOAM/NAV CANADA
- Election of New Committee Chair
- Motion to Adjourn – New Committee Chair